Luxor Consulting

Microsoft Dynamics AX Project Management Service

At Luxor, we understand the impact of unsuccessful projects on today's business. Our consultants specialize in delivering projects on time and on budget, without increasing risk.

According to analyst firm PwC, approximately 84 percent of all AX projects fail to meet their stated objectives, despite the industry's focus on delivering better customer service and advanced IT systems.

The top 5 reasons were:

- Failure to staff a project manager with AX experience
- Lack of proper project methodology applied
- Insufficient focus and ownership of business processes
- No independent quality assurance
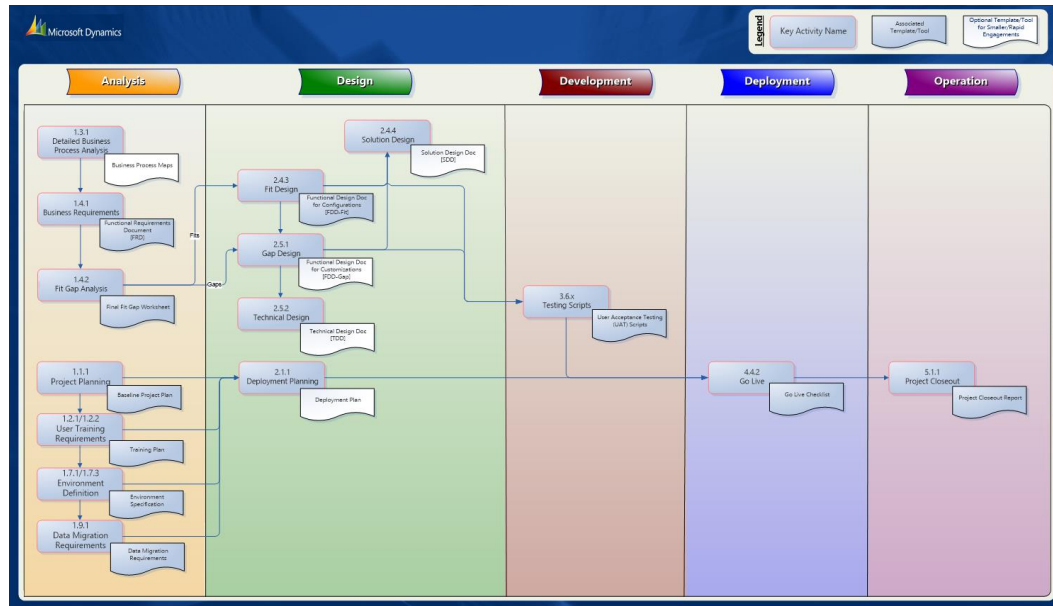- Unsuitable or poor project governance and project controls

Seldom is technology the issue. In fact, according to Gartner's latest "Magic Quadrant," Microsoft Dynamics AX is the most innovative ERP in the marketplace.

However, they have stated, "Microsoft's biggest challenge remains its constrained ability to service new opportunities with experienced direct or partner resources, especially for larger customers that expect industry and process depth and comprise extensive and complex requirements."

Microsoft has provided two tools to deliver Microsoft Dynamics implementation projects:

- Microsoft Dynamics Sure Step
- Lifecycle Services (LCS)

Microsoft Dynamics Sure Step Methodology

The Sure Step Methodology is a proven, repeatable and successful Program Management and Implementation methodology for all Microsoft ERP Projects.

The methodology supports Program teams with templates, tools, and checklists, in order to simplify the process for measuring project progress, facilitate a clear understanding of project status, and promote better project timeline and cost forecasting for meeting agreed upon costs and timelines.

Luxor Consulting

Microsoft Dynamics AX
Project Management

Evaluate project risk, help ensure quality, maximize performance, and optimize solution delivery.
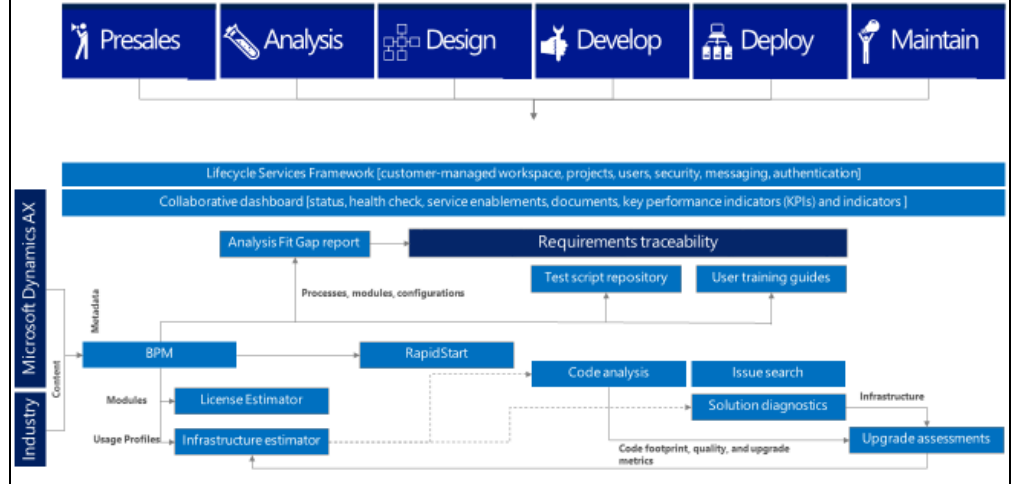
Program & Project Management

- Luxor Consulting can augment your team with on-site Program & Project Managers to see programs and projects through from concept to closure.
- Our professionals have experience in Microsoft Dynamics AX, Sure Step, and Lifecycle Services, and can lead your team through your AX implementation.

Our Value Proposition:

- We have considerable expertise and experience delivering the services required in assessing both near term and longer range operating performance utilizing organization studies, financial best practices and information services projects.

- Our seasoned professionals bring continuity and stability you can rely upon in a dynamic environment

- Always willing to "roll-up our sleeves" and work the details.

- We provide value, expertise and high quality solutions at a competitive price, without the high overhead costs, conflict of interest and liability concerns of other professional services firms

- Past successes & quality delivery have made us trusted advisors:

Managing the Application Lifecycle

Microsoft Dynamics Lifecycle Services (LCS)

Microsoft Dynamics Lifecycle Services (LCS) is a Microsoft Azure-based collaboration portal that helps organizations improve the predictability and quality of their Microsoft Dynamics AX 2012 implementations by simplifying and standardizing the implementation process to realize business value faster. The goal of LCS is to deliver the right information, at the right time, to the right people and to help ensure repeatable, predictable success with each roll out of an implementation, update or upgrade.

These two tools, when used together, provide:
- Improved Collaboration
- Predictable Results
- Increased Productivity
- Higher Customer and Partner Satisfaction

At Luxor Consulting, our seasoned professionals have an average of 10-20 plus years of experience (many with Big 4 consulting backgrounds) and not only bring a deep knowledge of Microsoft Dynamics AX, Sure Step, and Lifecycle Services, but also understand how they work together to build a successful implementation.

For more information regarding how Luxor Consulting can assist your company with your Dynamics AX Implementation, please contact your local representative.